



To be your trusted source, VINO del Sol must be sustainable. To achieve that, VINO del Sol only works with wineries that are estate-grown, sustainably-farmed, and family-owned.

### **ESTATE-GROWN**

Wine begins in the vineyards, and we believe it is important for wineries to own and farm their own vines. Every winery VINO del Sol works with directly controls the majority of the vineyards used to make their wines. This promotes the highest level of quality control in the vineyards. Farming the same vines in the same *terroir* year after year gives a continuity to the wines' style. Estate vineyards also protect our customers from grape price fluctuations.

### **SUSTAINABLY-FARMED**

All of the wineries in the VINO del Sol portfolio are sustainably farmed. This means the wines are created in an environmentally-conscious and socially-friendly way, and that the vineyards can continue to produce grapes indefinitely. The wineries proudly invest in the long-term employment and care of their workers. For example, Formation has over 20 employees with 20+ years of employment. Zolo and Tapiz have achieved the Global G.A.P. (Good Agricultural Practice) certification and were awarded the Gold Medal for Sustainable Practices at the 2011 Great Wine Capitals Awards. Gen5 and Criss Cross are certified green by Lodi Rules and use solar panels and renewable energy. Our wineries go the extra mile to protect the soil in a sustainable manner: for example, Altocedro creates their compost out of the discarded grape skins and wine solids. Lamadrid and Verum use high density plantings to naturally balance the cluster-per-vine production. Tapiz owns two certified **organic** vineyards and was awarded 2017 Gold Medal on sustainability from the Botanical Research Institute of Texas. The wineries utilize computer-controlled drip irrigation to further conserve water. Wapisa is a proud Partner in Conservation of the California Ocean Alliance. Formation (Scheid) won the 2019 California Green Medal Environment Award and Toanga is certified sustainable by Sustainable Winegrowing New Zealand. All of our Argentine wines are **vegan**.

### **FAMILY-OWNED**

The wine business is a long-term one. Decisions made in the vineyard today may not be reflected in the bottle for several years. Corporate management, usually focused on short-term earnings, is often not conducive to building sustainable wine brands. This is why all of the VINO del Sol wineries are family operations with a shared multi-generational vision for a sustainable long-term business. For example, Gen5 is a joint-venture between VINO del Sol and the LangeTwins winery. The Lange family has been farming the same land in Lodi for five generations. The Obata family behind our sakes is also fifth generation. VINO del Sol is proud to have worked with several of these winery families for over fifteen years.

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