



WAPISA

The Sustainability Story of Wapisa

HISTORY & FAMILY VALUES

Founded by Argentine Wine Icon, Patricia Ortiz, Wapisa is a paradigm of **Sustainable Practices**. An ardent wine lover, Patricia, a Doctor specializing in nephrology, along with her lawyer husband, fell in love with Patagonia and established the region's first Coastal Winery, Wapisa.

Patricia's vineyards and wineries span Argentina's greatest terroir locations in prime wine growing regions - from Coastal Patagonia, to Cafayate and Mendoza in between.

Patricia's Mission Statement is "Sustainability may be defined as meeting the needs of the present without compromising the ability of future generations to meet their needs. Achieving such a goal involves **three** distinct pillars: **Social, Economic** and **Environmental**."

ESTATE GROWN

All of the wines made at Wapisa are **estate-grown**. "Having our own vineyards ensures that we know exactly how our wines are made, where they come from and that only **sustainable practices** are followed." Wapisa is located 12 miles away from the Atlantic in San Javier, in an agricultural colony, on the banks of the Río Negro river. Patricia worked directly with the Rio Negro government to **sustainably perform** underwater **wine aging experiments**. It is the only Patagonian winery with **maritime influences**. Our vineyard, Finca los Acantilados, stands out for its clay loamy soils which are good for **water retention**. Water comes from the Rio Negro River in a system of **irrigation canals** located throughout the vineyards. The climate and soil live in harmony creating wines with exceptional balance and aromas and a **natural salinity** you won't find anywhere else. The terroir is complemented by the outstanding thermal amplitude, highlighted by **cool maritime breezes** that sweep over the vineyards at night, leading to balanced and fruity wines with a touch of salinity and a delicate varietal expression. As Master of Wine Tim Atkin stated, this is "the new Argentina."

SUSTAINABLY FARMED

At Wapisa, we try to make measurable contributions and encourage **responsible practices** among our staff, suppliers and customers. We believe that **water is a precious resource**. The water comes from irrigation canals from the Rio Negro and is **recycled and reused** and put back into the vineyards. The land is fertilized with our own high quality **Biocompost** made from the grapes skins and stems – **cyclical agriculture**.



SUSTAINABLE WORLD

Patricia is a believer in **giving back** to her **community and the world**. Patricia and her winery are dedicated to **preserving the land and the sea**. Wapisa means Whale in the Yamanas dialect of the indigenous people who lived in Tierra del Fuego. The winery and wines pay tribute to the whales that can be seen off the coast. The winery not only follows **sustainable practices**, but Wapisa is a **proud partner** in **conservation** of the **California Ocean Alliance**.

