OSMOSIS

The Sustainability Story of Osmosis

HISTORY & FAMILY VALUES

Osmosis Wines were born of an idea from Vino del Sol founder Matt Hedges, to create a line of lower alcohol wines, sustainably made from only the best quality estate grown grapes. Together with wine industry icon, Patricia Ortiz who supplies the grapes from her family's vineyards in Argentina, they created Osmosis Sauvignon Blanc, Rose and Red Blend. The wines may be low in alcohol and calories, but they are full of taste, and made according to our philosophy to only follow sustainable practices. Patricia's Mission Statement is "Sustainability may be defined as meeting the needs of the present without compromising the ability of future generations to meet their needs. Achieving such a goal involves three distinct pillars: Social, Economic and Environmental."

ESTATE-GROWN

All of the wines made at Osmosis are **estate grown** in Agrelo and Alto Agrelo, Mendoza. We chose the best locations, featuring the perfect terroir to showcase the diversity of winemaking in Mendoza. Having our own vineyards ensures that we know exactly how our wines are made, where they come from and that **only sustainable** practices are followed. Our high-altitude grapes are hand-picked at **different** times, enabling us to make a wine that is **naturally lower** in alcohol. We use a proprietary technique to **gently reduce** the wine's natural alcohol level while maintaining **100%** of the full taste. All Osmosis bottles are in eco-friendly, **lightweight glass**.

SUSTAINABLY-FARMED

At Osmosis we believe that water is a precious resource. All water is **recycled** and **reused** and put back into the vine-yards. Our **recycling** program is dedicated to **repurposing** waste from the vineyards through sorting and processing. High quality **bio compost** made from the grapes skins and stalks, is produced according to the parameters of internationally standardized procedures. This **compost** is then used as **fertilizer** in the vineyards – **cyclical agriculture**.

The winery is part of the "Restart the Cycle" campaign to recycle bottles in supermarkets with the proceeds going to the Children's Hospital of Mendoza. Osmosis is certified in following good agricultural practices in the vineyards by GLOBAL G.A.P. and GOOD MANUFACTURING PRACTICES in the Winery. We are also a recipient of a Gold Medal at BRIT's 2017 International Award of Excellence in Sustainable Winegrowing Competition.







COMMUNITY OUTREACH

Patricia is a **believer** in **giving back** to her community. She and her wineries **support scholarships** for continuous education to members of her company. In **cooperation** with Junior Achievement, she works to **help children** from dropping out of school through the "Advantages of Staying in School Program. She is a **founding member** of **WIM**, **Wine in Moderation** in Argentina. To keep the art of weaving brought by the Bolivian immigrants that settled around Mendoza wine country, she keeps **llamas** who not only graze in the vineyards but also **provide** the wool for the weavers

Historic preservation of the area is very important to Patricia and her family. In 2003 she bought the Club Tapiz and Casa Zolo restoring it to the point where it was declared a historical, touristic, and architectural heritage site in Mendoza. There is a large organic garden which supplies the restaurant Terruño on the property. It not only features local cuisine but is also line with the philosophy that the products offered should be organic, local and sustainably harvested.

The Sustainability Specialist®