



VINO
DEL SOL®
Your Trusted Source®

Proudly Presents:


ALTOCEDRO


ZOLO



LAMADRID

GEN5


TAPIZ


TAONGA
MARLBOROUGH - NEW ZEALAND


KURA
SELECTIONS

WAPISA


TEHO
ZAHA

ANKO


CRISS CROSS


OSMOSIS
TASSAJARA


BLACKCABRA


RIVER FARM
LosBOCHEROS

EST. MMXI
QUEIRÓN
Las
CARTAS


ONTAÑÓN
· FAMILIA ·


RIPPA DORII
TARA
Atacama

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Your Trusted Source® - Celebrating 20 Years!

WHO WE ARE

- Vino del Sol is a national U.S. importer with annual sales of over 225,000 cases.
- Vino del Sol was founded in 2004 by Matt Hedges, Thane Prichard, and Alejandro Darago, and now has an experienced team of 18 wine professionals with over 400 years of wine business experience.
- We are recognized within the industry as "The Argentine Wine Specialist®." From our representative offices in Mendoza and Buenos Aires we developed the leading portfolio of Argentine wines in terms of quality and *terroir* diversification.
- We also market exceptional wines and sakes from California, Chile, Japan, and New Zealand. Our producers are estate-grown, sustainably-farmed, and family-owned.
- Our wines have received hundreds of 90+ point reviews, including more 90+ point Malbecs than any other importer.
- Recognized by Nielsen® for having multiple wines that lead their category.
- We excel at brand building at the national level, working hand-in-hand with a network of wholesalers across all 50 states.
- Vino del Sol also creates exclusive brands according to client's specifications. We work directly with our global winery partners to implement the right wine style, price-point, label, logistics, marketing, and store support that all over-deliver.

OUR MISSION AND VALUES

- Vino del Sol's mission is to be your trusted source. Since 2004 we have built our reputation as a leading importer of *terroir*-driven wines that over deliver in value. We build brands for the long-term, and are trusted by both our winery partners and customers to exceed expectations at all stages of the value chain. Our values are **V**alue-creating, **D**ynamic, and **S**ustainable.

LEARN MORE AT VINODELSOL.COM



RIVER FARM



ALTOCEDRO



LAMADRID



CARTAS



OSMOSIS



TAONGA



WAPISA

CRISS CROSS

GEN5



BLACKCABRA

TEHO
ZAHA

ANKO

TASSAJARA

LosBOCHEROS



TAPIZ

ALTOCEDRO (*La Consulta, Valle de Uco, Mendoza*)

Altocedro Año Cero Malbec: **90+ pts, Wine Advocate** ('22)
 Altocedro Año Cero Cab Sauv: **90+ pts, Wine Advocate** ('22)
 Altocedro Año Cero Tempranillo: **92pts, Vinous** ('22)
 Altocedro Cabernet Sauvignon Reserva: **93 pts, Vinous** ('22)
 Altocedro La Consulta Select Blend: **92 pts, James Suckling** ('21)
 Altocedro Malbec Reserva: **91 pts, Wine Enthusiast** ('22)
 Altocedro Malbec Gran Reserva: **96 pts, Vinous** ('21)



ANKO (*Los Cardones, Salta, Argentina*)

Anko Malbec: **91 pts, James Suckling** ('22)
 Anko Torrontes: **90 pts, James Suckling** ('23)
 Anko Malbec Flor de Cardon: **91 pts, Wine Advocate** ('19)
 Anko Cabernet Sauvignon Flor de Cardon: **91 pts, Wine Advocate** ('19)



BLACK CABRA (*Mendoza, Argentina*)

Black Cabra Chardonnay: **Best Buy, Wine Enthusiast** ('21 & '22)
 Black Cabra Cabernet Sauvignon: **Best Buy, Wine Enthusiast** ('21)
 Black Cabra Malbec: **Best Buy, Wine Enthusiast** ('23)



CRISS CROSS (*Clarksburg, California*)

Criss Cross Chardonnay: **91 pts & Best Buy, Wine Enthusiast** ('17)
 Criss Cross Cab Sauv: **91 pts/Best Buy, Wine Enthusiast** ('21)
 Criss Cross Petite Sirah: **92 pts/Best Buy, Wine Enthusiast** ('21)
 Criss Cross Old Vine Zin: **90 pts/Best Buy, Wine Enthusiast** ('21)



GEN5 (*Lodi, California*)

GEN5 Chardonnay: **91 pts/Top 100 Best Buys 2024, Wine Enthusiast** ('22)
 GEN5 Cabernet Sauvignon: **Year's Best, Wine & Spirits** ('20)
 GEN5 Merlot: **91 pts/Best Buy, Wine Enthusiast** ('22)
 GEN5 Pinot Noir: **92 pts/Best Buy, Wine Enthusiast** ('22)
 GEN5 Sauvignon Blanc: **92 pts/Best Buy, Wine Enthusiast** ('23)
 GEN5 Zinfandel: **92 pts/Best Buy, Wine Enthusiast** ('22)
 GEN5 Ancestral Red: **90 pts/Best Buy, Wine Enthusiast** ('22)



KURA SELECTIONS (*Niigata, Japan*)

“Crane” Karakuchi: **Best Buy, Beverage Testing Institute**
 “Crane” Junmai: **90 pts & Best Buy, Beverage Testing Institute**
 “Demon Slayer”: **90 points, Beverage Testing Institute**
 “Bulzai” Ginjo: **92 points, Wilfred Wong; 90 pts, Tastings.com**
 “Countless Visions” Nigori: **90 points, Beverage Testing Institute**
 “Maho” Daigino: **Gold Medal, 2017 National New Sake Awards Japan**
 “Pure Bloom” Junmai Ginjo: **90 points, Beverage Testing Institute**



LAMADRID *(Agrelo, Mendoza)*

Lamadrid Cabernet Sauvignon: **91 pts, James Suckling ('22)**
Lamadrid Malbec: **90 pts/Best Value, Wine Spectator ('22)**
Lamadrid BEGANI Reserva: **91 points, James Suckling ('17)**
Lamadrid Bonarda Reserva: **90 pts, Wine Spectator ('14)**
Lamadrid Cab Franc Reserva: **90 pts, Vinous ('20)**
Lamadrid Cab Sauvignon Reserva: **91 pts, James Suckling ('20)**
Lamadrid Malbec Reserva: **91 pts, James Suckling ('20)**
Lamadrid Malbec Gran Reserva: **92 pts, James Suckling ('19)**
Lamadrid Malbec Matilde: **91 pts, James Suckling ('20)**



LAS CARTAS *(Maipo Valley & Casablanca Valley, Chile)*

Las Cartas Cabernet Sauvignon: **90 pts, James Suckling ('20)**
Las Cartas Cabernet Sauvignon: **Best Buy, Wine Enthusiast ('20)**
Las Cartas Sauvignon Blanc: **90 pts, James Suckling ('22)**



LOS BOCHEROS *(Agrelo, Mendoza)*

Los Bocheros Cabernet Sauvignon: **90 pts, James Suckling ('21)**
Los Bocheros Malbec: **90 pts, James Suckling ('21)**
Los Bocheros Red Blend: **Best Buy, Wine Enthusiast ('22)**

LosBOCHEROS

ONTAÑÓN *(Rioja, Spain)*

Ontañón Crianza: **92 pts, James Suckling ('20)**
Ontañón Gran Reserva: **91 pts, Wine Spectator ('11)**
Ontañón Lagarnacha: **92 pts, Vinous ('20)**
Ontañón Natura: **90 pts, Wine & Spirits ('20)**
Ontañón Reserva: **90 pts, Wine Spectator ('15)**
Ontañón Rose: **90 pts, James Suckling ('23)**
Ontañón Tempranillo Blanco: **90 pts, James Suckling ('23)**
Ontañón Viura: **91 pts, James Suckling ('21)**



OSMOSIS *(Luján de Cuyo, Mendoza, Argentina)*

Osmosis Sauvignon Blanc: **Best Buy, Wine Enthusiast ('22)**
Osmosis Sauvignon Blanc: **90 pts, The Tasting Panel ('21)**



QUEIRÓN *(Quel, Rioja, Spain)*

Queirón de Gabriel Reserva: **93 pts, James Suckling ('11)**
Queirón Mu Lugar Blanco: **92 pts, James Suckling ('21)**
Queirón Mu Lugar Red: **93 pts, James Suckling ('18)**

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QUEIRÓN

RIPPA DORII *(Ribera del Duero & Rueda, Spain)*

Rippa Dorii Roble: **90 pts, James Suckling ('21)**



RIPPA DORII

RIVER FARM (*Marlborough, New Zealand*)

River Farm Pinot Gris: **90 pts/Best Buy, Wine Enthusiast ('22)**



TAONGA (*Marlborough, New Zealand*)

Taonga Sauvignon Blanc: **Best Buy, Wine Enthusiast ('23)**

Taonga Sauvignon Blanc: **90 pts/Top 100 Best Buy, Wine & Spirits ('22)**



TAPIZ (*San Pablo, Valle de Uco, Mendoza*)

Tapiz Cabernet Sauv. Alta Collection: **92 pts, Vinous ('21)**

Tapiz Chardonnay Alta Collection: **92 pts, Vinous ('21)**

Tapiz Malbec Alta Collection: **90 pts/Top Value, Wine Spectator ('21)**

Tapiz Malbec Black Tears: **94 pts, Vinous ('19)**

Tapiz Malbec Rosé Alta Collection: **5 Stars, Restaurant Wine ('18)**

Tapiz Sparkling Torrontés: **90 pts, Vinous (NV)**

Tapiz Sparkling Malbec Rosé: **90 pts, Vinous (NV)**

Tapiz Selección de Barricas: **91 pts, Wine Advocate ('15)**

Tapiz Las Notas de Jean Claude: **97 pts, Vinous ('18)**

Tapiz Retrato: **95pts/Top 100 Cellar Sel, Wine Enthusiast ('17)**



TARA (*Atacama Desert, Chile*)

Tara Chardonnay: **95pts, Wine Advocate ('21)**

Tara Pinot Noir: **94pts/Top 100 Wines of Chile, James Suckling ('21)**

Tara Viognier: **94 pts, Wine Advocate (V6)**



TASSAJARA (*Monterey, California*)

Tassajara Cabernet Sauvignon: **Best Buy, Wine Enthusiast ('21)**

Tassajara Chardonnay: **Best Buy, Wine Enthusiast ('22)**

Tassajara Pinot Noir: **Best Buy, Wine Enthusiast ('22)**

Tassajara Sauvignon Blanc: **91 pts/Best Buy, Wine Enthusiast ('23)**



TEHO & ZAHA (*Paraje Altamira, Valle de Uco, Mendoza*)

ZaHa Malbec: **93 pts, Wine Spectator ('20)**

ZaHa Cabernet Franc: **93 pts, Vinous ('19)**

Zaha El Corte: **93 pts, Vinous ('15)**

Zaha Cabernet Sauvignon: **91 pts Wine Advocate ('19)**

Zaha Chardonnay: **92+ pts, Wine Advocate ('21)**

Zaha Sparkling Calcaire: **92 pts, Vinous (NV)**

TeHo Malbec: **95 pts, Vinous ('19)**



TIGERSTONE (*Los Cardones, Salta, Argentina*)

Tigerstone Garnacha: **92 pts, Vinous ('20)**

Tigerstone Malbec: **93 pts/Top 100, James Suckling ('19)**



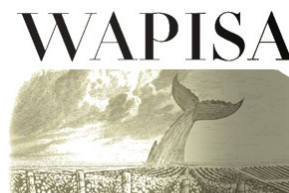
WAPISA (*Coastal Patagonia, Argentina*)

Wapisa Cabernet Sauvignon: **92 pts, James Suckling ('19)**

Wapisa Malbec: **94 pts/Top 100 Wines, James Suckling ('22)**

Wapisa Pinot Noir: **93 pts, James Suckling ('22)**

Wapisa Sauvignon Blanc: **91 pts, Vinous ('23)**



ZOLO (*Luján de Cuyo, Mendoza, Argentina*)

Zolo Cabernet Sauvignon: **90 pts, James Suckling ('20 & '21)**

Zolo Chardonnay Unoaked: **Best Buy, Wine Enthusiast ('23)**

Zolo Malbec: **90 pts, James Suckling ('21 & '22)**

Zolo Sauvignon Blanc: **90 points, Wine Spectator ('22)**

Zolo Signature Red: **91 pts, James Suckling ('20)**

Zolo Signature White: **Best Buy, Wine Enthusiast ('18 & '19)**

Zolo Signature Rosé: **Best Buy, Wine Enthusiast ('22)**

Zolo Torrontés: **Best Buy, Wine Enthusiast ('22)**

Zolo Cabernet Franc Reserve: **91 pts, James Suckling ('20)**

Zolo Cabernet Sauvignon Reserve: **91 pts, Vinous ('21)**

Zolo Malbec Reserve: **90 pts, Vinous ('21)**

Zolo Malbec Black: **93 pts, James Suckling ('18)**

Zolo Petit Verdot Black: **92 pts, James Suckling ('18)**



The Sustainability Story of Vino del Sol

Your Trusted Source for Sustainable Wine

ABOUT US

At Vino Del Sol, our Company's Mission is to be Your Trusted Source for Great Wine; however, in order to accomplish this goal, we **MUST** also be **Your Trusted Source for Sustainable Wine**.

According to Vino del Sol's Founder and President, Matt Hedges, "Sustainability is the bedrock upon which we founded our company in 2004. We chose to work only with wineries that follow **Sustainable Practices**, are **Estate-Grown**, and **Family-Owned**; they are the 3 Pillars that form our foundation in Sustainability."

ESTATE-GROWN

Wine begins in the vineyards, and we believe it is important for wineries to own and farm their own vines. This promotes the highest level of quality control in the vineyards. Farming the same vines in the same terroir year after year, gives a continuity to the wines' style. Estate vineyards also protect our customers from grape price fluctuations.



SUSTAINABLY-FARMED

All wineries in the Vino del Sol portfolio are sustainably farmed. Our wines are created in an environmentally-conscious and socially-friendly way, and the vineyards can continue to produce grapes indefinitely. The wineries proudly invest in the long-term employment and care of their workers like **Tassajara** with over 20 employees with 20+ years of employment. **Zolo** and **Tapiz** achieved the Global G.A.P. (Good Agricultural Practice) certification and were awarded the Gold Medal for Sustainable Practices at the 2011 Great Wine Capitals Awards. **Gen5** and **Criss Cross** are certified green by Lodi Rules and use solar panels and renewable energy. Our wineries go the extra mile to protect the soil in a sustainable manner: **ZaHa** creates their compost out of the discarded grape skins and wine solids. **Altocedro** uses low intervention methods along with natural yeasts and is a gravity fed winery. **Lamadrid** uses high density plantings to naturally balance the cluster-per-vine production. **Tapiz** owns two certified organic vineyards and was awarded 2017 Gold Medal on sustainability from the Botanical Research Institute of Texas. The wineries utilize computer-controlled drip irrigation to further conserve water. **Wapisa** is a proud Partner in Conservation of the California Ocean Alliance. **Tassajara** (Scheid) won the 2019 California Green Medal Environment Award. **Taonga** is certified sustainable by Sustainable Winegrowing New Zealand. And **Obata Shuzo** is the winner of the 2020 Sataoyama Award for Sustainability in Japan.

All of our Argentine wines are vegan.



The Sustainability Story of Vino del Sol

Your Trusted Source for Sustainable Wine

FAMILY-OWNED

The wine business is a long-term one. Decisions made in the vineyard today may not be reflected in the bottle for several years. Corporate management, usually focused on short-term earnings, is often not conducive to building sustainable wine brands. All Vino del Sol wineries are family-owned and operated, with a shared multi-generational vision for building and maintaining sustainable long-term business.

For example, **Gen5** is a joint-venture between **Vino del Sol** and the **LangeTwins winery**. The **Lange** family has been farming the same land in Lodi for five generations. The **Obata** family behind our Sakes is fifth generation.

Our newest wine, **Osmosis**, is made by the **Ortiz Family**, also owners of **Tapiz, Zolo, and Wapisa**.

Vino del Sol is proud to have worked with several of these winery families for over fifteen years.



COMMUNITY OUTREACH

Sustainability, also means community social responsibility. Llamas graze on the vineyards of **Tapiz, Zolo** and **Osmosis**, and provide wool for local weavers as well as support local schools; **ZaHa & TeHo** fund local schools; **Tassajara** provides energy for local homes; **Altocedro** employs local workers and has an annual charity auction to benefit the area; **Obata Shuzo** employs and uses resources from the island. These are just some examples of our wineries giving back to the community.

Sustainability, means focusing on the long-term: in our relationships, our customers, wineries & vineyards, and our employees. Vino del Sol is proud to be working with many of the same wineries, customers, and employees since our founding in 2004. Not only is this all **personally rewarding**, but also **essential** for us to **over-deliver** to our customers and be their “**Trusted Source**.”

For more information on the Sustainable Wineries of
Vino del Sol, please contact:
Matt Hedges
matt@vinodelsol.com





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ALTOCEDRO

La Consulta, Valle de Uco, Mendoza

“A BOUTIQUE OPERATION WITH REAL ARTISANAL WINEMAKING” - Wine Spectator



AltoCedro was founded in 1999 by visionary Karim Mussi, a third-generation Lebanese immigrant. Karim and his family pioneered La Consulta in the Uco Valley as a special place to make “born and raised” wines. In 2014, fifteen years later, Karim's crazy idea of high-altitude farming became conventional wisdom and now La Consulta is classified as one of Argentina's few Geographic Indication (GI) Appellation and the best place to farm iconic wines. AltoCedro is synonymous with outstanding La Consulta wines. Original old vine rootstocks, indigenous yeasts, hundred-year-old concrete fermentation tanks, and Karim's minimalist winemaking, create true terroir-driven wines.

The name AltoCedro means high Cedar and the trees that surround the vineyards not only protect the vines from storms in the nearby Andes mountains, they also pays homage to Karim's roots because Cedar trees are considered sacred in the Lebanese culture.

AltoCedro Cabernet Sauvignon Año Cero

La Consulta produces a cooler-climate Cab than most of Mendoza. Herbal and spice notes combine with creamy dark fruit flavors.

90+ points, *Wine Advocate* ('22); 92 points, *Vinous* ('21)

AltoCedro Cabernet Sauvignon Reserva

A delicious, high-quality cool climate Argentinean Cabernet Sauvignon.

93 points, *Vinous* ('22); 91 points, *James Suckling* ('21)

AltoCedro La Consulta Select

A co-fermented blend of Malbec, Cabernet Sauvignon, Tempranillo and Syrah.

92 points, *James Suckling* ('21); 90 points/Best Buy, *Wine Enthusiast* ('20)

AltoCedro Malbec Año Cero

Fresh and plush. Its brilliant purple color is indicative of the La Consulta terroir.

90 points, *Vinous* ('23); 90+ points, *Wine Advocate* ('22)

AltoCedro Malbec Gran Reserva

This very elegant wine comes from a 1 hectare, 105 year old Malbec vineyard.

91 points, *Wine Spectator* ('21); 91 points, *Wine Advocate* ('19)

AltoCedro Malbec Reserva

This former Top 100 Wine Spectator wine is a muscular Malbec with dense flavors of dark fruits.

91 points, *Wine Enthusiast* ('22); 92 points, *Wine Spectator* ('21)

AltoCedro Tempranillo Año Cero

La Consulta's second-most planted varietal behind Malbec. Refreshing acidity and red fruit flavors.

90 points, *Decanter* ('22); 90 points, *Wine Advocate* ('20)



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Vino del Sol's wineries are all estate-grown, sustainably-farmed, and family-owned.



BLACKCABRA

AMAZING ARGENTINE VALUES



Our wines, like the Black Cabra (goat), come from the Argentine Andes. These wines are produced from our estate vineyards and crafted in our state-of-the-art winery, Bodega Zolo, by winemaker Fabian Valenzuela and vineyard manager Carlos Correas. The President and Owner is Patricia Ortiz.

Our wines are 100% Sustainably Farmed & Estate.



Black Cabra Cabernet Sauvignon

Our estate Cab has lush flavors of red fruits and strawberry jam. Oak aging adds complexity and notes of spice and vanilla.

Best Buy, *Wine Enthusiast* ('21)

Black Cabra Chardonnay

Our estate Chardonnay is fruit-focused, with lush flavors of tropical fruit and peaches.

Best Buy, *Wine Enthusiast* ('21 & '22)

Black Cabra Malbec

Our estate Malbec shows notes of macerated black and blue fruit with hints of coffee spice and fine white pepper. Perfect with grilled meats, roasted game, or by itself!

Best Buy, *Wine Enthusiast* ('23); Best Buy, *Wine Enthusiast* ('21)



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LAMADRID

Agrelo, Lujan de Cuyo, Argentina

OPEN THE DOOR TO DISCOVERY



Lamadrid founder Guillermo García Lamadrid opened the door from his home in Cuba when he was a child. With the turbulence in Cuba at the time of the Revolution, his mother Matilde put him on an airplane to embark on a new life. Many more doors opened during his lifetime, all leading to Argentina and the building of the Lamadrid winery in one of the oldest and most premier growing regions in Argentina: **Agrelo**, “the land of Malbec,” Mendoza. Lamadrid’s mission is to be the best representation of its Agrelo *terroir*.

Following their philosophy that “Wine Is Made In The Vineyard, Let The Terroir Speak For Itself,” Lamadrid owns three vineyards in **Agrelo**: Finca La Matilde (planted 1929), Finca Lamadrid (1973), and Finca La Suiza (2004). With winemaker **Angie Yañez** at the helm, their wines are all estate grown from one of these single vineyards, and follow organic and sustainable farming practices. The vineyards are irrigated with the pure water from the Andes and the wines are vinified using only indigenous yeasts with no fining or filtration.

Gabriela García is the global brand ambassador and Leonardo Garbi director of sales. In addition to Malbecs, Lamadrid is renowned as a leading producer of high-quality Cabernet Franc, Cabernet Sauvignon, and Bonarda.

As Robert Parker said, Lamadrid is “A great value winery to look for.”

CLASSIC RANGE (1 Plant = 1 bottle):

Lamadrid Cabernet Sauvignon

A dense black color and power-packed aromas of blackberry, earthy plum, mint and herbs open this wide-bodied Cabernet.

Agrelo is historically known for its Malbec, but is becoming more and more renowned for world-class Cabs. 100% Lamadrid vineyard.

Best Buy, Wine Enthusiast ('22); **91 points, James Suckling** ('20)

Lamadrid Malbec

Very attractive and pure summer-berry aromas lead to a palate that has a wealth of smooth, fleshy cassis and blueberries. Nice structure and balance.

Like all of Lamadrid’s wines, 100% estate single vineyard, indigenous yeasts, and unfiltered and unfined. 100% Lamadrid vineyard.

90 points/Best Value, Wine Spectator ('22); **91 points, James Suckling** ('20)



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RESERVA RANGE (2 Plants = 1 bottle):

Lamadrid BEGANI Reserva

From Lamadrid's new generation: BEatriz, GABriela, and NICOle
60% Malbec, 30% Bonarda, 7% Cabernet Sauvignon, 3% Cabernet Franc

91 points, James Suckling ('20); 91 points, James Suckling ('18)

Lamadrid Bonarda Single Vineyard Reserva

Considered by many to be Argentina's best Bonarda.

100% Lamadrid vineyard. Aged 14 months in 2nd & 3rd use French oak barrels.

91 points, James Suckling ('18 & '17)

Lamadrid Cabernet Franc Single Vineyard Reserva

Lamadrid was a pioneer in Argentine Cab Franc, and has even been the top selling Cabernet Franc in the United States (*Nielsen, 52 weeks, 3/1/14*)

100% La Suiza vineyard. Aged 14 months in 2nd & 3rd use French oak barrels.

91 points, James Suckling ('22); 90 points, Vinous ('20)

Lamadrid Cabernet Sauvignon Reserva

Very pretty, pure blue fruit with raspberries and blueberries and a hint of sea salt.
Medium body and a solid core of fruit. Fine tannins.

100% La Suiza vineyard. Aged 14 months in 2nd & 3rd use French oak barrels.

91 points, James Suckling ('20, '18 & '17)

Lamadrid Malbec Reserva

At once ripe and delicately earthy with a long, silky finish; this is a rich Malbec.
Aged 12 months in 2nd & 3rd use French and American oak barrels.

91 points, James Suckling ('22); 91 points, James Suckling ('20)



GRAN RESERVA & ICON RANGE (3 Plants = 1 bottle):

Lamadrid Cabernet Sauvignon Gran Reserva

From the lowest yielding pergola block of the 50 year-old Lamadrid vineyard.

Aged 16 months in 60% new and 40% second-use French oak barrels.

90 points, James Suckling ('15)

Lamadrid Malbec Gran Reserva

From the 90 year-old Matilde vineyard. A beautiful and age-worthy expression of classic Malbec.

92 points, James Suckling ('19); 92 points, Vinous ('17)

Lamadrid Malbec MATILDE

Named in honor of Guillermo's mother, who took the heartbreaking, yet brave decision that opened the doors to the creation of Lamadrid winery.

100% from the best two hectares of the 90 year-old Matilde vineyard.

92 points, Wine Spectator ('18); 91 points, Wine Spectator ('15)



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Los BOCHEROS

Agrelo, Lujan de Cuyo, Argentina

ANCIENT TRADITIONS BROUGHT FROM DISTANT LANDS



Lamadrid founder Guillermo García Lamadrid opened the door from his home in Cuba when he was a child. With the turbulence in Cuba at the time of the Revolution, his mother Matilde put him on an airplane to embark on a new life. Many more doors opened during his lifetime, all leading to Argentina and the building of the Lamadrid winery in one of the oldest and most premier growing regions in Argentina: **Agrelo**, “the land of Malbec,” Mendoza. Lamadrid’s mission is to be the best representation of its Agrelo *terroir*.

Food, Wine, Bocce: Ancient traditions brought from distant lands and new roots in the New World. Like winemaking, bocce became a national Argentine pastime and the Andes became a backdrop not only for vineyards that extend for miles, but bocce courts nestled in its villages. Our winery in Lujan de Cuyo is home to a bit of this history: the neighborhood court, where residents spent hours laughing, drinking wine, and playing bocce.

Los Bocheros Cabernet Sauvignon

Supple and savory, fresh red fruit and spice flavors, green herbal notes on the finish.
Easy to enjoy.

90 points, *James Suckling* (‘21)

Los Bocheros Malbec

Fresh red fruit on the nose, as well as citric notes, cardamom and clove. Dark cherries, plush finish and white pepper.

90 points, *James Suckling* (‘21)

Los Bocheros Red Blend

Intense ruby red color with violet hues. In nose, it displays red color fruit notes such as plums, blackberry and also red and chili pepper notes. In mouth, gentle tannins are detected which balance with its good acidity and structure.

Best Buy, *Wine Enthusiast* (‘22)

Los Bocheros White Blend

It appears bright yellow in color, with vivid green tones. On the nose you can see fresh fruits such as pear, peach, white flowers. Medium-bodied in the mouth, with good balance of acidity.



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Vino del Sol’s wineries are all estate-grown, sustainably-farmed, and family-owned.

OSMOSIS

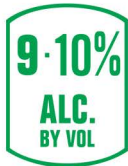
Mendoza, Argentina

THE BEST BETTER-FOR-YOU WINES



Osmosis DeLIGHTful wines were born to meet the concerns of today's consumer and fit with their health-conscious lifestyle. Osmosis are the best lifestyle category wines, delivering all the taste with less of the things you don't want.

85-90 calories per 5 oz serving, Zero Sugar, Low Alcohol wines. Even though we decreased the alcohol and calories, we kept the full flavors from our family's high-altitude, sustainably farmed vineyards. Our wines are also Gluten Free and Vegan!



Osmosis Red Blend

"The best red in this category we have tasted.... supple, dry, medium bodied, and distinctly flavored (blackberry, pepper, herbs, red licorice), with fine balance, and a long aftertaste. Great value!" - *Ronn Wiegand, MW/MS*

5 Stars, *Restaurant Wine* ('21)

Osmosis Rosé

"Medium watermelon pink color; clean and fresh on nose, notes of ripe summer fruits, peach, raspberry, watermelon, light, herbaceous note. Dry, medium-bodied, similar fruit profile on palate, tart, tangy, crisp acidity, balanced alcohol, a touch of chalky minerality, long, clean finish. Very well-made and satisfying."

- *Eric Hemer, MW/MS*

Osmosis Sauvignon Blanc

"Osmosis Sauvignon Blanc packs a lot of vibrant aromas and flavors with a delicious taste. It delivers what you expect from a Sauvignon Blanc. It's a great example of how a better for you wine can be made." - *Brian Koziol, MS*

Best Buy, *Wine Enthusiast* ('22)



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TAPIZ

San Pablo, Valle de Uco, Mendoza

A BEAUTIFUL TAPESTRY OF TERROIR AND INNOVATION



Tapiz is one of the most renowned and awarded Argentine wineries. Winemaker Fabian Valenzuela was joined by Jean-Claude Berrouet in 2012. Jean-Claude is the recently-retired winemaker of Petrus, having presided over 44 vintages at this revered Bordeaux winery. Tapiz is proud that Jean-Claude chose to work with them exclusively in Argentina. All of the Tapiz fruit comes from the winery's famed San Pablo vineyard in Mendoza's Uco Valley. San Pablo is one of the highest altitude vineyards in Mendoza (4,600 feet above sea level). This extreme altitude provides for warm days which impact concentration to the grapes, and cold nights which give natural acidity. The state-of-the-art winery is located in the vineyard.

Fabian and Jean-Claude work together to create a beautiful tapiz (tapestry) between the wine's lush fruit and its oak aging. These full-bodied, yet elegant, wines have the acidity and complexity to drink on their own or complement food. As *Restaurant Wine* exclaimed: "Tapiz is a very consistent producer of excellent wines."

"Take Note - This is a Winery to Follow" - *Sommelier Journal*

Tapiz Cabernet Sauvignon Alta Collection

Ripe, and sweet in the mouth with a sexy leesy complexity to the deep flavors of blackberry, mocha, chocolate, herbs and licorice. Creamy, mouthcoating wine with substantial ripe tannins and lingering notes of cassis, licorice and herbs.
An extraordinary value.

93 points, *James Suckling* ('21); 92 points, *Vinous* ('20)

Tapiz Chardonnay Alta Collection

Hand-picked from our "Alta" San Pablo vineyards located at 1,400 meters above sea level in the Uco Valley. Our Chardonnay is fruit-driven with bright flavors of tropical fruits, creamed pear, and kiwi. The mouthfeel is ample with hints of minerality. Six months of oak aging adds lushness to this beautiful "tapestry."

92 points, *James Suckling* ('21); 92 points, *Vinous* ('20)

Tapiz Malbec Alta Collection

Herbal notes trace the path of the acidity, brightening the red fruit; earthy notes underline the espresso-roast richness of the tannins, firm and velvety.

90 points/Top 10 Values, *Wine Spectator* ('21); 91 points, *Wine Advocate* ('19)



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Tapiz Malbec Rosé Alta Collection

Obtained from cold maceration in contact with the Malbec grapes for 24 hours. No malolactic. A seductive nose of ripe, red fruits and crisp mouth-feel.

5 Stars, *Restaurant Wine* ('18); **90 points, *International Wine Review*** ('17)

Tapiz Las Notas de Jean Claude

Very limited availability. The pinnacle of the Vino del Sol portfolio.

96 points/Top 100 Argentine Wine, *James Suckling* ('20); **97 points, *Vinous*** ('18)

Tapiz Malbec Black Tears

Luscious and well-spiced, with concentrated raspberry and wild cherry flavors backed by vibrant acidity. Tobacco leaf accents on the savory finish.

94 points, *Vinous* ('19); **92 points, *Wine Spectator*** ('18)

Tapiz Retrato por Jean Claude

This is so delicious now that you will want to finish a bottle right away, but it will continue to fledge in the next 5-10 years.

95 points/Top 100 Cellar Selection, *Wine Enthusiast* ('17); **94 points, *Vinous*** ('17)

Tapiz Selección de Barricas

A selection of the winery's best barrels. A blend of Malbec, Cabernet Sauvignon, Merlot and Syrah. Opulent, yet elegant, old world meets new.

92 points, *Wine Spectator* ('19); **91 points, *Wine Advocate*** ('15)

Tapiz Sparkling Malbec Rosé

Método Champenoise; 8-10 months on the lees. Extra Brut. Fresh and fruity in the mouth, with aromas of cherries and strawberries.

92 points, *The Tasting Panel* (NV)

Tapiz Sparkling Torrontés

The only Método Champenoise Sparkling Torrontés in the world. Citrus and delicate floral aromas are highlighted. Presents small bubbles that remain and provide freshness. The palate is balanced with a pleasant acidity which highlights its varietal origin.

90 points, *Vinous* (NV)



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TEHO ZAHA

Paraje Altamira, Uco Valley, Mendoza

“ARGENTINE FIRST GROWTH” - Tim Atkins MW



Zaha means “Heart” in Mendoza’s native Huarpe language. Paraje Altamira, with its high altitude (4,000 feet) and cool microclimate, has become synonymous with world-class Argentine wine. The soils of Paraje Altamira are very diverse, with patches of sandy, rocky, silty, and limestone soils dispersed throughout the vineyard. At the moment of harvest, each soil profile imparts distinct aromatic and flavor profiles to the fruit – floral notes in the sandy patches, stony minerality in the rocky areas, dark fruits in the silty soils, and complexity to the final wine.

From co-winemakers and co-owners Alejandro “Colo” Sejanovich and Jeff Mausbach (Mil Suelos), who like to call Zaha and Teho terroir “refrigerated sunshine.”

Teho Malbec

From our estate 10 acre “Tomal” vineyard planted in 1955.

94 points, *Wine Advocate* ('19); **93 points, *Wine Spectator*** ('18)

Zaha Cabernet Franc

A firm and silky wine with juicy and dense fruit and intense berry and tobacco character. From Toko’s vineyard’s limestone patches.

92 points, *Vinous* ('21); **92 points, *Wine Enthusiast*** ('19)

Zaha Cabernet Sauvignon

The bright, sunny days of the Uco Valley produce grapes with dark, rich fruit flavors.

91 points, *Wine Advocate* ('19); **91 points/Top 100, *Wine Spectator*** ('18)

Zaha Chardonnay

Grapes are pressed in whole bunches in an oxidative style.

93 points, *Vinous* ('21); **92+ points, *Wine Advocate*** ('21)

Zaha “El Corte”

A *corte* (blend) of co-fermented Malbec and Cabernet Sauvignon.

93 points, *Wine Advocate* ('19); **93 points, *James Suckling*** ('15)

Zaha Malbec

Cool climate mountain malbec is co-fermented with small amounts of Cab Franc and Petit Verdot.

93 points, *Wine Spectator* ('19); **94 points, *Vinous*** ('19)

Zaha Sparkling Calcaire

Sourced from the most southern region in Uco Valley, where temperatures are low.

92 points, *Vinous* (NV)

Zaha Sparkling Calcaire Rose

Floral and herbal aromas with ripe stone fruit flavors and bright, crisp acidity.



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ZOLO

Luján de Cuyo, Mendoza, Argentina

LEADING ARGENTINE BRAND FOR 20+ YEARS



Zolo was created in 2003 by one of Argentina's leading women in wine, **Patricia Ortiz**, when she established one of Argentina's most forward-thinking wineries. Under Patricia's leadership, Zolo stays true to her vision of creating wines with elegance and identity, reflective of their terroir and respectful to the environment. All Zolo wines are made from estate-grown fruit which have been sustainably farmed. The vineyards are located in the premier region of Luján de Cuyo: Finca Las Llamas in Agrelo and Finca El Jarillal in Alto Agrelo. The winemaking team is led by Fabian Valenzuela and famed winemaker from Petrus Jean Claude Berrouet.

The Zolo classic tier wines are fruit-forward and great values. The Zolo Reserves and Zolo Blacks, with their ultra-high concentration, long aging in new French oak, and aromatic complexity are made for those special occasions when one needs a wine to "blow your hat off." The man on the Zolo label represents Patricia's husband, who was left solo in Buenos Aires.

A former Doctor, Patricia is committed to giving back to the community. Patricia was the first woman to hold the prestigious position of President of Bodegas Argentinas.

"Genuinely Excellent Wines" - Stephen Tanzer

Zolo Cabernet Franc Reserve

Deep and bright ruby red color with complex characteristics of violet, red raspberries and wild mint.

91 points, James Suckling ('20); **91 points, Wine Advocate** ('18)

Zolo Cabernet Sauvignon

A fresh and clean Cabernet Sauvignon with lovely, clean berry and lemon aromas and flavors..

90 points, James Suckling ('21)

Zolo Cabernet Sauvignon Reserve

Blackcurrants and crushed stones with hints of licorice, following through to a full body with chewy tannins and a long, flavorful finish.

91 points, Vinous ('21)

Zolo Unoaked Chardonnay

Chopped apples, lemons, fresh pears and apricots on the nose. It's medium-bodied with a ripe, fleshy and fruity palate.

Best Buy, Wine Enthusiast ('23); **90 points/Year's Best, Wine & Spirits** ('22)



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Zolo Malbec

Tar and blackberries with plum undertones. Medium-body; creamy and soft with fresh fruit. Easy and delicious.

90 points, *Tim Atkin, MW* ('22); 90 points, *James Suckling* ('21)

Zolo Malbec Reserve

Intense violet color with a concentrated nose of raspberries, violets, blackberries and notes of sweet spices. Soft and sweet mouthfeel with ripe and velvety tannins.

90 points, *James Suckling* ('22); 90 points, *Vinous* ('21)

Zolo Sauvignon Blanc

A pretty white with sliced lemon, green apple and sea salt characters. Medium-to-full body, with bright acidity and a clean finish. Excellent value.

90 points/Best Buy, *Wine Enthusiast* ('22); Best Buy, *Wine Enthusiast* ('21)

Zolo Signature Red

A crowd-pleaser that is approachable for wine novices but sophisticated enough for oenophiles. A blend of our signature red grapes. (Malbec, Cabernet Sauvignon, Bonarda, & Merlot).

90 points, *James Suckling* ('21)

Zolo Signature Rosé

A fresh and juicy Rosé with flavors of strawberries, cherries, and rosewater. A blend of red varietals from our signature sustainably-farmed estate vineyards.

Best Buy, *Wine Enthusiast* ('19)

Zolo Signature White

Refreshing with slight effervescence and naturally sweet yet sophisticated. A blend of Mendoza's signature white grapes. (Torrontés, Sauvignon Blanc, Chardonnay).

"Highly Recommended", *Reverse Wine Snob* (NV)

Zolo Torrontés

Perfumed aromas of orange blossom, lime zest, white peach and honeydew melon. It's medium-bodied with crisp acidity. Concentrated, floral and fresh. Delicious.

89 points, *Wine Spectator* ('21); 91 points, *James Suckling* ('20)

Zolo Black Malbec

The pinnacle of our estate Luján de Cuyo vineyards. Complex and intense aromas of fresh red fruits combines with notes of violets and mints.

93 points, *James Suckling* ('18)

Zolo Black Petit Verdot

The pinnacle of our estate El Jarillal vineyard in Alto Agrelo, Mendoza. Aromas of blackberries, blueberries and tutti-frutti accompanied by spicy clove notes and a hint of vanilla.

93 points, *James Suckling* ('19); 92 points, *James Suckling* ('18)

Zolo Zero Non-Alcoholic Malbec Rosé

Aromatic rose, full of berries, mainly strawberry. Light body with nice mid palate. Nice and sharp acidity. Very delicious finish.



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WAPISA

Coastal Patagonia

COASTAL PATAGONIA'S ONLY WINERY



Revolutionary is the word Patricia Ortiz, owner of Wapisa uses to describe the winery. Not only is Wapisa the only Coastal Winery in Patagonia, but it is the only winery in Argentina to experiment with aging wines under the sea.

"Wapisa" is the indigenous Patagonian word for "whale." Not only do whales frequent the nearby coast of our vineyards, but a local legend talks of a Wapisa that actually lived on land. Patricia and her winery are dedicated to preserving the land and the sea. The winery not only follows sustainable practices, but Wapisa is a proud Partner in the Conservation of the California Ocean Alliance.

Located in San Javier, Rio Negro, Patagonia, Argentina, Wapisa is just 25 miles from the Atlantic ocean and is the only winery that exists in this unique coastal terroir. Our vineyard terroir is complemented by the cool maritime breezes that sweep over the vineyards at night, leading to balanced and fruity wines with a touch of salinity and a delicate varietal expression. As Master of Wine Tim Atkin stated, this is "the new Argentina."

Wapisa Cabernet Sauvignon

Intense red color. Aromas and flavors of black fruits and plum jam. Spicy aromas such as eucalyptus and black pepper. Its passage through oak gives it flavors of coffee and chocolate.

91 points, *Vinous* ('20); 92 points, *James Suckling* ('19)

Wapisa Malbec

Utterly unique expression of Malbec. Savory with blackberry, herbal and spice flavors. Layered, rich and a long-finish.

94 points/Top 100, *James Suckling* ('22); 90 points, *Wine Spectator* ('20)

Wapisa Pinot Noir

Influenced by Patagonia's cool nights and the nearby Atlantic Ocean, this Pinot is fresh and delicate, with silky flavors of strawberries, cherries, and rose petals.

93 points, *James Suckling* ('19, '20 & '22)

Wapisa Sauvignon Blanc

With its distinctive, vivid aromas and saline acidity, Wapisa Sauvignon Blanc expresses the complexity of the soil and the sea breezes of the Atlantic Patagonia region.

**91 points, *Vinous* ('23);
90 points/Best Buy, *Wine Enthusiast* ('23)**



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ESTANCIA LOS CARDONES - SALTA

ANKO

Los Cardones, Tolombón, Salta, Argentina

THE BEST EXPRESSION OF AN EXCITING SALTA TERROIR



Anko means “high water” in the native Indian language of Salta, located in the northwest corner of Argentina. Wine Enthusiast quoted Anko winemaker Jeff Mausbach as follows: “Salta is a land of extremes—extreme beauty, extreme altitude, extreme sunlight. These extremes make for a singular expression of Malbec—powerful, structured wines with a savory minerality that is very different from other regions in Argentina.”

In this rugged, mountainous desert, an “Anko,” or high altitude oasis, was treasured as a precious sanctuary, protection from the harsh elements of nature.

Our estate vineyards in Estancia Los Cardones, named for the area's majestic cacti, which can grow as tall as 30 feet, are indeed an oasis amid the surrounding jagged landscape. The head winemaker is Diana “La Tana” Bellincioni; the co-winemakers and co-owners are Jeff Mausbach and Alejandro “Colo” Sejanovich; the other co-owners are the Saavedra Azcona family.

Anko Cabernet Sauvignon Flor de Cardon

Sourced from the Tolombon district of Salta, the northernmost winemaking province of Argentina. Located just south of the town of Cafayate, Estancia Los Cardones is located at 5,700' elevation, high on the eastern slope of the Valle de Calchaquies.

92 points, *James Suckling* ('19); 91 points, *Wine Advocate* ('19)

Anko Malbec

In Los Cardones, Malbec produces a very unique expression. The very intense sunshine at 5,600' elevation produces concentrated dark fruit flavors. The cold Andean nights lend floral and sweet spice aromatics. The stony soil profile provides excellent structure.

90 points, *Vinous* ('21); 90 points, *Wine Enthusiast* ('20)

Anko Malbec Flor de Cardon

Local legend holds that a young Indian princess, escaping through the desert with her lover, was scratched by the sharp thorns of the Cardon cactus. Her blood, spilled on the spines, blossomed into beautiful white flowers.

92 points, *James Suckling* ('19); 90 points, *Wine Spectator* ('18)

Anko Torrontés

Salta's intense sunshine and cold andean nights produce a bright, refreshing style of Torrontés, with intense floral aromatics, citrus fruit flavors and a stony minerality.

90 points, *Wine Spectator* ('21); 90 points, *Wine Advocate* ('21)



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Tigerstone

The first grape plantations date back to 2009. The most planted varietal is Malbec, however you can also find lots with Petit Verdot, Garnacha, Cabernet and Marsanne.

The soil profile of Estancia Los Cardones is unique in the Calchaquí Valleys as it is a very shallow rocky soil with abundant chipped slate stone on the surface, full of disintegrated mica.

The climate is dry throughout the year, except for some occasional rains during the summer season. Warm days and cold nights with thermal amplitudes greater than 25 degrees. The orientation of the vineyards, the intense sun and the stony soil favor the earliest maturity of the grape, being the first estate to be harvested in the entire Calchaquí Valley.

Tigerstone Garnacha

The bluish slabs of soils that cover the upper part of our Tolombón vineyard was what prompted us to plant this variety in the most stony area of our vineyard. A small production that brings the Garnacha from Argentina to your glass.

92 points, *James Suckling* ('21); 92 points, *Vinous* ('20)

Tigerstone Malbec

Exceptional concentration. The harvest takes place a month before the rest of the wines to add a better acidity and freshness.

**93 points, *Wine Advocate* ('19);
94 points/Top 100 Argentine Wines of 2021, *James Suckling* ('18)**



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CRISS CROSS

Clarksburg, California

CRISS CROSS: FOOTPRINTS, NOT TIRE TRACKS



Criss Cross is a joint venture between LangeTwins Winery and Vino del Sol. The Criss Cross wines are hand-crafted from our **A+ Vineyards®** in a fruit-forward style that over-delivers for the price. All Criss Cross wines are certified sustainable by Lodi Rules and come from 100% estate fruit.

Criss Crossing Estate Vineyards to Find the Very Best Fruit.

Criss Cross Cabernet Sauvignon

Classic Cab with ripe black cherry aromas followed by blueberry, spice, cocoa, and hits of toffee. 6 months in French oak.

91 points/Best Buy, *Wine Enthusiast* ('21)

Criss Cross Chardonnay

Lush, complex flavors with richness coming from partial malolactic fermentation in oak.

89 points, *Wine Enthusiast* ('21)

Criss Cross Petite Sirah

Excellent density and richness, with the black fruit staying bold and upfront on the palate.

92 points/Best Buy, *Wine Enthusiast* ('21);
89 points, *Wine Enthusiast* ('20)

Criss Cross Old Vine Zinfandel

Lush flavors of raspberries, ripe plum, and vanilla. 100% estate Lodi vineyards that are up to 100 years old.

90 points/Best Buy, *Wine Enthusiast* ('21);
89 points, *Wine & Spirits* ('20)



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GEN 5

Lodi, California

SUSTAINABLE ESTATE WINES



For five generations the Lange family has lived and worked on our land in Lodi, California, always striving to leave the land in a better state for the next generation. Our vineyards are certified green by Lodi Rules Sustainable Wine-growing.

Gen5 Ancestral Red

Lush flavors of wild blackberry pie and blueberries with hints of mocha and spices.

Best Buy, *Wine Enthusiast* ('20 & '21)

Gen5 Cabernet Sauvignon

Rip cherry and blackberry notes fill the aroma while equally vivid fruit flavors coat the palate.

Year's Best, *Wine & Spirits* ('20)

Gen5 Chardonnay

Lush Chardonnay with juicy tropical fruit flavors and a bright finish.

91 points/Top 100 Best Buys of 2024, *Wine Enthusiast* ('22)

Gen5 Merlot

Fresh and fruity aromas and flavors make this medium-bodied wine easy to enjoy.

91 points/Best Buy, *Wine Enthusiast* ('22)

Gen5 Sauvignon Blanc

Notes of melon, lemongrass and gooseberry grace the palate and are framed by the clean and balanced finish.

Best Buy, *Wine Enthusiast* ('22)

Gen5 Old Vine Zinfandel

Blend of two estate vineyards: 90 year-old vines impart intensity while 20 year-old vines produce bright fruit.

91 points/Best Buy, *Wine Enthusiast* ('20)

Gen5 Pinot Noir

Hibiscus and raspberry with hints of clove and vanilla.

90 points/Best Buy, *Wine Enthusiast* ('21)



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TASSAJARA

Monterey, CA

OFF-THE-GRID GOOD!



Tassajara comes from the sustainably certified vineyards of the Scheid Family located in Monterey, CA. The name Tassajara comes from the famed Tassajara Hot Springs, where legend has it the Indigenous peoples would go for renewing spiritual energy. The Scheid Family uses 100% renewable energy in the form of Wind Powered Turbines.

The vineyards benefit from the cool climate and maritime influences from the Monterey Bay, as well as the surrounding mountains which serve to make this a unique micro-climate. Made from 100% estate grown grapes.

Tassajara Chardonnay

Aromas of yellow apples, citrus with hints of melon, notes of vanilla, caramel and butterscotch. Medium-bodied structure, balanced bright fruit with a lingering, toasty oak finish.

Best Buy, *Wine Enthusiast* ('22); 91 points, *Wine Enthusiast* ('21)

Tassajara Pinot Noir

A delightful expression of the terroir, with its soft, lush, ripe notes of blackberry jam, hints of cocoa and a touch of spice. Made from 100% estate grown grapes.

Best Buy, *Wine Enthusiast* ('22); 90 points/Best Buy, *Wine Enthusiast* ('21)

Tassajara Cabernet Sauvignon

Bursting with aromas of blackberry, elderberry, and plum, accented by hints of vanilla and cedar.

Best Buy, *Wine Enthusiast* ('21)

Tassajara Sauvignon Blanc

Aromas of citrus, guava and grapefruit lead into a palate of green apple and apricot with a note of fresh herbs. Made from 100% estate grown grapes.

91 points/Best Buy, *Wine Enthusiast* ('23)



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Las CARTAS

Maipo Valley & Casablanca Valley, Chile

OUR GREAT LOVE STORY



“Las Cartas” means letters in Spanish: wine is our great love story. A connection to a place, the people who work our vineyards, an escape back to nature, and the excitement of a new crush.

Las Cartas tells this story in a bottle. It’s a love letter from our Chilean vineyard to you.

With winemaker Deborah Witting at the helm, Las Cartas is produced at the Ventisquero winery. The winery was founded and built in 2000 in the Maipo Valley, where their first wines were produced.

Three years later, they ventured into the Casablanca Valley. Las Cartas is 100% Family Owned, Estate-Grown and Sustainably Farmed.

Las Cartas Cabernet Sauvignon “The Crush”

We seek a great value Chilean blend that represents its terroir. This Cabernet Sauvignon shows both freshness and length.

Best Buy, Wine Enthusiast (‘20); **90 points, James Suckling** (‘20)

Las Cartas Sauvignon Blanc “Love Letters”

From our estate cool-climate Casablanca vineyards, our Sauvignon Blanc is a love letter of fresh tropical fruit flavors.

90 points, James Suckling (‘22); **Best Buy, Wine Enthusiast** (‘21)



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TARA

Atacama

Atacama Desert, Chile

FROM THE SILENCE & SOLITUDE OF THE WORLD'S DRIEST DESERT



The Atacama desert is unique; its sky and landscape reveal the immensity of our uncharted territories, the absence of frontiers, the vastness of the universe and the smallness of humankind.

Tara, a line of extreme wines, is born from this mysterious and silent world. Located in a cold climate desert poses a challenge as complex as its geography, an invitation to delight in the taste of the unknown, an incomparable experience, a journey to the source.

Tara Chardonnay

The mouth is tense and well-structured. The chalkiness and salinity of the soil come through in the palate. The nose reveals fruit, such as sweet cucumbers and apricots, as well as floral notes. As you sip the wine, it evolves in the glass. This is not a classic style of Chardonnay and we attribute this to its very particular and unique terroir.

95 points, *Wine Advocate* ('21)

Tara Pinot Noir

Deep ruby red color, complex aromas of black cherries and wild berries, complemented with white stones and floral delicate tones. On the palate, the wine shows structured and linear, with persistent and elegant acidity.

93+ points, *Wine Advocate* ('21)

Tara Viognier

An aromatically complex wine with different layers, revealing notes of candied orange peel, orange blossom, lime, sponge cake and dried fruit. The palate is broad and well-structured. It is very fresh.

94 points, *Wine Advocate* (V6)



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THE SAKE SPECIALIST



Kura Selections is Vino del Sol's portfolio of artisanal sakes. Kura Selections launched Obata Shuzo and its Manotsuru product line, in 2008.

Obata Shuzo has been hand-making boutique premium sake since its founding in 1892, using pure, soft groundwater and world-famous Sado Island, Niigata sake rice. The kura is still owned and managed by the Obata family; fifth generation Rumiko Obata runs the brewery and is a leading woman of sake. The toji (master brewer) is the acclaimed Kenya Kudo. The brewery has received Gold Medals at National New Sake Competition, at the International Wine Challenge, the Fine Sake Awards Japan Competition, and the U.S. National Sake Appraisal, as well as 90 point scores and Best Buys from Beverage Testing Institute. The brewery has been featured in Wine & Spirits, the Los Angeles Times, Wine Enthusiast, and Wine Spectator.

Rumiko and Obata Shuzo are also leaders in sustainability and were the 2020 winner of the Sataoyoma Award for Sustainability.

“Superb Sakes from Niigata” - Ronn Wiegand, MS, MW

Manotsuru “Crane” Karakuchi

This is a Karakuchi sake, which means it is dry. This elegant sake has citrus and almond aromas with a silky mouthfeel.

Grade: Honjoso (special); 35% of rice milled away.

Best Buy, Beverage Testing Institute



Manotsuru “Crane” Junmai

The red crane is a symbol of good luck. This is a Junmai sake, which means it is pure rice sake (no alcohol was added). An elegant sake with notes of stone fruit, pistachios, and white chocolate.

Grade: Junmai (pure rice sake); 35% of rice milled away.

90 points & Best Buy, Beverage Testing Institute



Manotsuru “Demon Slayer” Tokubetsu Honjoso

This is an Onikoroshi ("Demon Slayer") sake, which means it is very dry. Medium-bodied sake with tantalizing fruit flavors and a pleasant earthiness on the mid-palate. Hints of mineral on the very dry finish.

Grade: Tokubetsu Honjoso (special quality sake); 40% of rice milled away.

90 points & Best Buy, Beverage Testing Institute; 5 Stars, Restaurant Wine



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Manotsuru “Bulzai” Ginjo

This is a Nama-chozo sake, which means it is left un-pasteurized until the bottling stage; this adds zestiness to the mouthfeel. Refreshing aromas of bananas and tropical fruit and licorice.

Grade: Ginjo (premium quality sake); 45% of rice milled away.

92 points, Wilfred Wong; 5 Stars, Restaurant Wine



Manotsuru “Countless Visions” Nigori Junmai Ginjo

This is a Nigori sake, which means it was unfiltered; this creates a cloudy sake with a distinctive sweet taste. Shake before serving chilled. The label is inspired by the Sado Island Noh poet Zeami and Bob Dylan.

Grade: Junmai Ginjo (premium quality pure rice sake); 45% of rice milled.

Winner of Beverage World’s BevStar Gold Medal



Manotsuru “Maho” Daiginjo

This perennial gold medal winning Daiginjo has clean and fresh aromas, with notes of anise. Peppery on the palate with juicy ripe melon and good acidity and length.

Grade: Daiginjo (ultra-premium quality sake); 65% of rice milled away.

Gold Medal, 2019 National New Sake Awards



Manotsuru “Pure Bloom” Sweet Junmai Ginjo

This well-balanced, low alcohol sake is crafted with a fresh and pleasant sweetness. It has a soft, light and elegant palate that showcases the cherry blossom, lychee and white chocolate notes.

90 points, Beverage Testing Institute



Manotsuru “Rumiko” Daiginjo

Very expressive in the nose. Butterscotch, cream and a hint of mint aromas. Fruits of green apple, honeydew, persimmon, pear and cherry. A touch of white flowers as well.



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RIVER FARM

Marlborough, New Zealand

CREATED BY NATURE. PERFECTED BY NURTURE.



In 1864 Ploughman William Jones full of hope came to New Zealand in search of gold. Riches eluded him and he returned to his farming craft where he eventually purchased virgin land in Marlborough. Four generations of sons of the soil later and it's clear that William did in fact strike gold after all; his Marlborough soil is producing liquid gold.

River Farm is fortunate to have family owned vineyards in both the Wairau and Awatere Valleys. Although both valleys are located in Marlborough, they each have differences in soil and climate forming their own unique characteristic fruit flavors.

River Farm Pinot Gris

An elegant wine with a finely concentrated palate displaying aromatic white and yellow stonefruits lifted by exotic florals, rose-petal elements and complex nutty and flinty nuances. The wine shows excellent fruit intensity and silky texture, leading to a lingering smooth finish.

90 points/Best Buy, *Wine Enthusiast* ('22)

River Farm Pinot Noir

This fragrant Pinot Noir shows complex aromas of red and dark fruits complemented with savory, earthy notes and a hint of wild thyme. The palate is ripe with fruit richness and lively flavors of dark raspberries and plum backed with soft, seductive tannins and a lovely hint of pepper on the finish.

River Farm Sauvignon Blanc

Beautifully lifted on the nose with gooseberry, makrut lime, apricot and lemon peel aromas. This leads to a delightfully flavorsome palate delivering excellent fruit intensity and vibrant acidity, making it instantly appealing.

5 Stars/#1 New Zealand Sauvignon Blanc, *Cuisine Magazine* ('22)



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TAONGA

MARLBOROUGH - NEW ZEALAND

Marlborough, New Zealand

TREASURED MARLBOROUGH SAUVIGNON BLANC



Sourced from estate upper Wairau Valley, Marlborough vineyards that epitomize what New Zealand wine is all about: fresh, crisp, juicy and delicious!

Taonga is the Maori word for “treasured gift,” usually symbolized by the jade necklace given to visitors (as seen on the label and shipper). Taonga wine is a treasured expression of Marlborough Sauvignon Blanc.

Taonga Sauvignon Blanc

“Pale straw color. Aromas and flavors of gooseberry preserves, pink grapefruit cordial, fresh cream, hints of vanilla, and fresh grass with a satiny, vibrant, dry-yet-fruity light-to-medium body and a polished, compelling finish. A crisp and mouth-filling Sauvignon Blanc with great structure and style.” - *Tastings.com*

**Best Buy, *Wine Enthusiast* ('23);
90 points/Top 100 Best Buys of 2023, *Wine & Spirits* ('22)**



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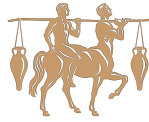


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ONTAÑÓN

· FAMILIA ·

Rioja, Spain

WINE AS A WORK OF ART, FROM THE EARTH TO THE GLASS



Bodegas Ontañón is a family-owned winery located in the heart of Rioja. For four generations, the Pérez Cuevas family has cultivated vineyard land south of the Ebro River just outside the tiny town of Quel. Through the years they have continued to purchase property near their original holdings on the higher-elevation slopes (2,600 feet above sea level) of the Sierra Yerga Mountains and currently have more than 800 hectares planted to vine, making them one of the top three family vineyard owners in Spain.

Raquel (President), Ruben (winemaker), and Leticia (vineyard manager) Pérez Cuevas make up the current generation of the Pérez Cuevas family to carry on a tradition of winemaking in the eastern part of La Rioja, Rioja Oriental. Their father, Gabriel, took over in the 1970s and began making wine from the vineyards rather than selling fruit. Ontañón is the name of the mountain valley where the majority of the family's vineyard land lies. The wines have been recognized with high accolades by press and critics across the world.

ESSENTIALS

Ontañón Viura

Intense aromas of ripe fruits, with an emphasis on pear, tropical fruit and citrus notes. They are all tied together with a touch of spice from its time in barrel.

91 points, James Suckling ('21)

Ontañón Rosé

A clear, bright lively wine with a pale pink color. Fresh, with citrus and floral notes and a very pleasant mouth-feel.

90 points, James Suckling ('23)

Ontañón Crianza

Very flavorful, meaty and packed with fruity nuances and the style provided by the fine oak-aging.

92 points, James Suckling ('20); **92 points, Decanter** ('19)

Ontañón Reserva

Displays an explosive nose with mixed berry fruit, as well as dried apricots with mineralogy and a slightly truffled nose.

93 points, James Suckling ('15); **90 points, Wine Spectator** ('15)

Ontañón Gran Reserva

Offers a rich blend of spices, minerality and bright fruit while finely laced with hints of vanilla, cacao, and toasted oak.

91 points, Wine Spectator ('11); **92 points, James Suckling** ('11)

Ontañón Kaori Viura

Yellow with gold and honeyed sparkles with a subtle floral aroma with tropical fruit, grapefruit and a touch of white pepper and toasted oak aromas.



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WINE AS A WORK OF ART, FROM THE EARTH TO THE GLASS

SPECIAL CUVÉES “*Collección Insólitos*”

Ontañón Tempranillo Blanco “Contrebia”

A very elegant nose with aromas of pineapple, banana and cooking apples, as well as subtle hints of white blossom.

90 points, *James Suckling* ('23)

Ontañón Organically Grown Tempranillo “Plinio el Viejo”

Complex aromas on the nose with a mingling of the ripe fruit notes of blackberries and redcurrant with toasted, spicy and mineral nuances coming through.

Ontañón Tempranillo Natura “Sustainably Farmed”

Notes of blackberries, blueberries and blackcurrants appear, as well as jammy fig and plum fruit.

91 points, *James Suckling* ('20)

Ontañón Lagarnacha

Coming soon!



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EST. MMXI

QUEIRÓN

Quel, Rioja, Spain

RESPECT TO WINE, CULTURE & SOIL



The Wines of Dominio de Queirón were conceived by the Pérez Cuevas family in their native Quel, which is located in the heart of the Cidacos river valley in the sub-region of Rioja Oriental. The winery strives to produce the absolute best wines possible from their native region. The vineyards are located between the Sierra Yerga and La Hez mountain ranges in the heart of the Barrio de Bodegas de Quel; an emblematic enclave of the 18th century that represents the historical roots of this tiny village in Rioja, with respect to wine, culture and soil. This includes the famed La Pasada vineyard, located at 2600 feet above sea level, some of the highest vineyard land planted in Rioja.

Queirón embodies the philosophy of the Pérez Cuevas family, who has been focused on the world of wine for four generations. Queirón is the culmination of the dream of third generation patriarch Gabriel Pérez, winemaker and pioneering wine entrepreneur in this area of Rioja Oriental. The project has restored historical areas and vineyards in the surrounding areas of Quel alongside the slopes that define the Sierra de Yerga mountain range. The Queirón winery is one of the most technologically-advanced wineries in Rioja. The terroir bridges a relationship between viticulture and the period of the Middle Ages, as evidenced by the ancient castle of Quel, that overlooks the winery.

Queirón Mi Lugar Tempranillo & Garnacha

Ripe, dark fruit such as blueberries, blackcurrants, blackberries, redcurrant, plums, cherries and figs all appear only to be replaced by a multitude of spicy notes such as incense, coffee and truffle.
90 points, *Decanter* ('18)

Queirón de Gabriel Reserva

Aromas of spices, coffee, fig, and coconut. It has a very pleasant entry in which it shows its balanced, long and very meaty character. Its tannins are noble and tame.
93 points, *Decanter* ('11); 92 points, *James Suckling* ('11)

Queirón Mi Lugar Blanco

Intense aromas that are elegant and complex. Notes of white blossom, fennel, thyme and a strong presence of fruit, such as apricot, peach and plums.

Queirón El Arca

Notes of fruit, such as blackberry, red currant and cassis. Notes of truffle, wild flowers and aromatic plants such as rosemary and thyme appear on the nose.
***Less than 100 bottles allocated for the United States.**



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RIPPA DORII

Ribera del Duero & Rueda, Spain

TWO WINERIES & A RIVER



The Rippa Dorii wines are hand-crafted from the Perez Cuevas Family's (Bodegas Ontañón) wineries in Rueda and Ribera del Duero. Rippa Dorii in Rueda are white wines made from the indigenous Verdejo grape, and the red wines from the Ribera del Duero appellation express the supreme finesse of Tempranillo grown in a continental climate.

These two historic Castilian appellations are located on the banks of the Duero river, which is the largest in the Peninsula and the home of one of the world's greatest winemaking traditions in Spain. Rueda and Ribera del Duero are two appellations with deep-rooted prestige and historical tradition in Spain. 100% estate fruit from sustainably-farmed vineyards.

Rippa Dorii Crianza

Intensity and complexity of fruit and wood, blueberries, blackberries, vanilla and nutmeg. Hints of pastries and toffee. Intensity and complexity of fruit and wood, blueberries, blackberries, vanilla and nutmeg. Hints of pastries and toffee

Rippa Dorii Roble

Intense fruit aromas of ripe, dark berries such as blackcurrants, blueberries and blackberries. Subtle notes of red berry fruit also appear along with floral nuances of violets.

90 points, James Suckling ('21)

Rippa Dorii Verdejo

On the nose it is a wine with great intensity, balsamic aniseed aromas, with fennel, white-fleshed and citrus fruit and reminders of tropical fruit.



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